



WHY GAMBLE YOUR INSTITUTION’S FINANCIAL FUTURE?

PAY FOR PERFORMANCE & SENTINEL EVENTS CAN BE COSTLY!

Pay for Performance Has Arrived!
Your Institution Will No Longer Be Reimbursed for Hospital Acquired Infections (HAI)!
Ventilator Associated Pneumonia (VAP) is a form of HAI!
VAP Can Cost Your Institution!
VAP Can Affect Your Bottom Line!

The CDC has stated that reducing unplanned disconnections for ventilator patients can reduce the occurrence of VAP!

The Phoneris Product From Lazarus Medical Can:

- Provide a more secure connection between the inner cannula and ventilator circuit.
- Decrease the possible occurrence of VAP.
- Decrease the incidence of accidental disconnection that can lead to respiratory distress.
- Reduce stress on staff from accidental disconnections.

The Phoneris Product From Lazarus Medical Can Offer These Additional Clinical Benefits:

- Greatly improves the ease of passing the inline suction catheter.
- Eliminate the need for improvised securing devices, rubber bands, tapes, etc. which can increase the incidence of skin breakdown.
- Improve staff efficiency by decreasing the incidence and urgency of unplanned disconnections.

Ventilator-Tracheostomy Tube Disconnections Can Lead To A Sentinel Event!
The Sentinel Event Can Lead To A Costly Legal Event For Your Institution!
In turn, these legal events can result in significant settlements against your Institution!

Why?

Because a jury will be sympathetic to the testimony of the family member(s) who witness the Ventilator-Tracheostomy Tube Disconnection!
Because a jury can relate to the grieving family member!

In These Tough Economic Times, Can Your Institution Afford These Settlements?

The Phoneris Product From Lazarus Medical Can:

- Provide a more secure connection between the inner cannula and ventilator circuit.
- Reduce Accidental Disconnections which can lead to a Sentinel Event!
- Provide proof that your Institution has done everything possible!

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